



LSSD

Leadership Skill & Style Development

Comprehensive Leadership Fundamentals for Front-Line and Mid Level Leaders

Offered by the **LEAD** Institute
Presented by: Kelly Petrock & Jim Davisson



— “Quotes & Comments” —

“The entire session was a great learning experience. Everything was done in a systematic, structured way that helped learning”

“Really helpful and timely! I’m feeling much more comfortable about taking on my new assignment with these tools under my belt”



“I came to the course feeling like I was a pretty effective manager, and not expecting to learn much. Not only were the lessons a good refresher, but I gained many new insights. Excellent course!”



“Facilitators were excellent, mixed it up, kept our interest and kept it exciting”

“The combination of lecture, activities, small group discussion and application worked great for me.”

LSSD is a great Leadership Program for Front-Line and Mid-level leaders (supervisors, team leaders, managers, etc). Within the program we address critical leadership concepts, tools, skills and behaviors.

LSSD may be right for your leaders if the following skills and abilities are important to their effectiveness:

- Motivate & engage associates.
- Provide effective work instruction and direction giving.
- Provide effective feedback: praise & correction.
- Ability to coach, mentor and build the skills and confidence of others.
- Ability to address and correct performance and conduct problems.
- Effective delegation.
- Ability to build & lead High Performance Teams.
- Set goals, objectives and use performance measures to full advantage.
- Adapt their behavior to bring out the best in others.
- Manage conflicts & listening skills.
- Address difficult behaviors.

LSSD is practical, applied and focused on fundamental leadership blocking & tackling where it makes a difference everyday: in the trenches!

Four Focus Areas

LSSD is a 4 day workshop designed around four critical focus areas.

- **Work Unit Performance Climate-** learn to isolate and improve the critical factors that impact employee performance and moral.
- **Personal Style & Interpersonal Skills-** Strengthen communication effectiveness, assertiveness building rapport, listening skills and effective nonverbal communication.
- **Leading & Managing Others Effectively-** Specific techniques aimed at gauging the needs of associates and delivering the most effective form of leadership.
- **Leading & Managing High Performance Teams-** Learn to build cohesive, focused teams and effectively manage the growth and transition stages that all high performance teams go through.

Registration & Locations

Sessions are held in convenient South Eastern Michigan, Ann Arbor or Novi locations. To register for an up-coming session or for more information email Kate at gscg@ic.net or call 800-556-5222

Tuition for the 4 day program is \$1425.00 and includes: all instructional material, assessments, workshop manual, breakfast, lunch / refreshments, follow-up articles and post session coaching. Ask us about group discounts for three or more participants.